

# HOT JET USA

*Delivering Superior Jetters Equipped  
with Arthur Products' Nozzles*



**ARTHUR PRODUCTS CO.**  
NOZZLES, THAT'S US!



## **Hot Jet USA in Bluffdale, Utah, specializes in Trailer Mounted Jetters, designed for the professional sewer and drain line industry.**

The company has been designing and building jetting equipment for more than 40 years, shipping to companies and municipalities worldwide. The firm prides itself on crafting quality products, supplying jetters constructed with cutting edge technology to clean sewer lines “better than any equipment on the market.”

One key to delivering on this promise is another American made product – the water-blasting nozzles or nozzle kit that accompanies the jetters. Hot Jet USA includes a nozzle kit manufactured by Arthur Products Co. with every jetter sold.

# Experience Matters

Chester Axley has worked in the plumbing industry for 35 years and has been a member of the team at Hot Jet USA for ten years; seven as a division manager. Axley said that early in his career at Hot Jet the company was experiencing performance issues with the nozzles they were then supplying to customers. He called the representative at the company supplying the nozzles to Hot Jet and said that after a lengthy conversation, he wasn't able to find common ground to resolve the issue.



Meanwhile, the team at Arthur Products had called Hot Jet USA just a few weeks prior to offer their services and promote their products. Axley asked Arthur Products for a solution to the problem it was experiencing with its nozzles and as Axley said, the company “came up with an amazing solution.” After making the switch to jet nozzles manufactured by Arthur Products, a local Ohio manufacturer for 75 years, the issues were resolved.

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According to Axley, “You can have a million dollar jetter, but without the right nozzle, that jetter is worthless. Now our nozzles are working as they should—they both pull and flush at the same time. It’s phenomenal to have the power in the sewer line to clean it out well.”

He has worked closely with the team at Arthur Products for at least seven years. In addition to the performance of the jet nozzles manufactured by Arthur Products, Axley appreciates the attention to detail and genuine care received. “The level of customer service Arthur Products provides is hard to find. It’s a very powerful thing and helps them rise above the competition.”

## Jet Nozzle Choices

Arthur Products manufactures literally hundreds of styles of jet nozzles. Hot Jet selected four nozzles to include with its jetter: a Penetrator Hex, a Round Nose Hex, a Deicer/Degreaser, and a PX revolver.

Another product from Arthur that Hot Jet supplies to its customers on request is a root cutter kit or the Cnt-r-KUT™ that makes it easy for the operator to simply screw onto the hose and get to work.

Most other companies, when supplying a root cutting kit have a standard length of chain on the device. Inside the drain, its size determines the length of chain needed to spin and properly clear the pipe. Arthur Products supplies three styles of precut cable or chain with the Cnt-r-

KUT™ device and kit for Hot Jet, so the customer gets a kit that spins true and takes roots off the sidewalls of the pipe. The Cnt-r-KUT™ device centralizes the tool, to properly clean the inside walls of the pipe from roots or other obstructions.

## Custom, Not Catalogue

The major difference between Arthur Products and every other manufacturer, is that they work with the customer to fulfill their unique needs, instead of offering a standard one-size-fits-all catalogue product.

As Axley said, “Arthur Products is a lot like Hot Jet because they care. They work with us to supply products tailored to meet our needs, not pushing a product simply because they have it on hand.”

Other companies might have nozzles made outside or offshore and drilled to a specific pattern. At Arthur Products a steel bar enters the facility and leaves as a carefully crafted jet nozzle.



## Start-Ups Welcome

The team at Arthur Products has personally witnessed the growth at Hot Jet USA, from earlier days ordering one or two kits at a time to long-term orders of multiple kits.

Arthur Products is happy to work with any size original equipment manufacturer or sewer/drain cleaning firm. As a core principle, Arthur Products treats every client the way team members would want to be treated.